

Pharmaceutical Sector

HETERO



HETERO South Africa is a wholly owned subsidiary of HETERO, a global pharmaceutical company with presence in more than 140 countries including in the US & EU. Our key focus is to improve the quality of life of patients suffering from HIV and Cancer by providing quality and affordable medicines. We are one of the largest suppliers of HIV medications catering to 40% of the patients globally. We have 36 manufacturing facilities, mostly in India as well in countries like US, China, Russia, and Mexico.

In South Africa, we started our initial journey in 2009 with registration of our medicines at SAHPRA and later the commercialization in 2018. Our annual turnover for FY23-24 ending Mar 2024 is approx. at R 1.6 billion. We mostly supply to State Hospitals, Govt. institutions and also to Dischem, Clicks and independent pharmacies across the country. Recently, we have made SA a regional distribution hub not only for distribution within SA but also exports to SADC countries. Our exports in FY23-24 are in excess of R 100 Mn.

Currently, we have around 40 employees on our payroll, based in Gauteng, KZN, EC & WC and we expect our manpower to cross 50 by end of this year. According to the latest IQVIA data, we are one of the fastest-growing companies in SA. We aspire not only to be the leader in HIV and Cancer therapeutics but also to become major player in Cardiovascular, Diabetes, and Injectable segments.

HETERO South Africa is led by our VP and Regional Head, Mr. Nihar Patnaik, a dynamic leader with over 28 years' experience in the Healthcare industry heading medium to large size operations across the globe including the last 16 years in SA.

HETERO

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PRODUCTS & SERVICES:

- HIV
- Cancer