

## Other Sector (Logistics)



Orizen Group is an electric material handling equipment (e-MHE) supplier focussed on providing tailor-made/application based intra-logistic solutions. We focus on understanding a site and/or application thoroughly with a key focus on minimising total cost of ownership and maximising logistical efficiency or cost per pallet handled/moved in warehouse.

We do this importing a variety of the below items (we call them key components) to create and spec a Forklift or any other equipment for all applications:

- Machine (Forklift, Reach Truck, Narrow Aisle machine, Order Picker, Tow tractor, Powered pallet truck and other MHE units)
- Forklift Batteries – Lead Acid and Lithium (Different technologies)
- Battery Chargers
- Solid Tyres/Wheels for Forklifts
- Spare Parts
- Financing/Purchasing Proposals

Our vision of creating tailor-made solutions comes from a strong and long-standing background in warehousing industry to our 23-year-old history in South Africa starting off as a forklift battery supplier & forward integrating this business through the years to become a complete solutions provider. Our skills and knowledge around the power train of e-MHE has led to understanding our customer's problem and create a solution which is unique & cost effective with multiple benefits through various value adds to products supplied.

We currently operate with our head office in Kempton Park, Johannesburg & branches in KZN and Western Cape. Our dealer network extends into rest of the major cities in South Africa. Our current turnover is R170Million+. We export our products to the SADC and few other countries in the African continent.

A 70+ employee company, we aspire to open more branches nationwide and expand our business to rest of Africa. We aim to participate in diesel to electric conversion which is the cheapest way to load/offload/stack/unstack and move your pallets & loads in warehouse.

The company is led by its founder Vijay Manchanda who left the corporate world (Olam) in 2001 and started this business and now has Probe Group (a technical company that operates in automotive, mining, industrial & renewable energy space) invested behind Orizen.

### **ORIZEN GROUP**

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### **PRODUCTS & SERVICES:**

- Electric Forklifts
- Forklift Batteries
- Battery Chargers
- Solid Forklift Tyres
- Sales, Rental, Service, Parts