

## Other Sector (Travel & Tourism)

# 24 BY SEVEN TRAVEL



24 By Seven Travel, We take immense pride in being a premier member of the International Business Federation (IBF), offering exceptional travel solutions tailored to the unique needs of businesses. We invite you to schedule a meeting with us to explore how our expertise can transform your corporate travel experience.

Established in 2023 in South Africa, 24 By Seven Travel has rapidly grown, achieving a turnover of 60 million ZAR for FY 2023-2024. With 50% business growth this year, we are on track to reach 100 million ZAR. Our team consists of 9 dedicated employees.

Our mission is to be your one-stop solution for all your travel needs, combining competitive pricing with top-notch service. We have established strong relationships with leading airlines, including Qatar Airways and Emirates, allowing us to offer exclusive discounts ranging from 10 to 40 percent. Our network extends to Ethiopian Airlines, Kenya Airways, and other prominent African carriers, ensuring you receive the best rates available.

Understanding the unique challenges faced by corporations in South Africa, we specialize in balancing quality service with affordability. Our approach includes thorough analyses of your corporate travel spending, enabling us to negotiate exclusive deals with suppliers. This strategic negotiation secures special deals and discounts, enhancing your travel budget's efficiency.

To ensure a seamless travel experience, every client is assigned a dedicated key account manager who serves as a single point of contact for all travel-related queries. Our managers are available 24/7 for emergency services at no additional cost, providing peace of mind and swift resolution of any issues that may arise during your travels.

Mr. Ashish Sharma is the Founder and CEO of 24 By Seven Travel, bringing 15 years of experience in the travel industry. Previously, he served as Regional Director at a multinational travel management company, where he established the company's presence in South Africa, starting with its first office in Johannesburg. He further expanded the company's reach by opening a branch in Durban and three in Cape Town. Under his leadership, operations extended to Mozambique, Zimbabwe, Zambia, Malawi, Namibia, and Botswana, where he achieved a significant milestone of reaching \$100 million in revenue, making him the youngest to do so within the company. For the past 1.5 years, Mr. Sharma has been leading 24 By Seven Travel. His extensive experience and strong industry connections have earned him the support of global airlines and hotel chains, solidifying his reputation as a leader in the travel industry.

### **24 BY SEVEN TRAVEL**

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### **SERVICES:**

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